## EVALUATION REPORT FOR TENDER NO. TENDER NO. MOICT-\$DICTI-04-2017-2018 FOR \$UPPLY AND DELIVERY OF DE\$KTOP COMPUTER TYPE 4 (\$PECIALIZED COMPUTER)

### **MEMBER\$**

Mr. Abraham Ondeng' Chairman

Mr. Abner Abaga Member

Ms. Maryanne Wambui Member

Mr. Peter Wambugu Member

Ms. Mukami Mungania Secretary

#### **BACKGROUND**

The tender was floated in execution of circular OP/CAB.39/1A dated 23rd February, 2018 from the Head of Public Service on Centralized Procurement of ICT Equipment and Services. Procurement of ICT equipment and services was consolidated under the State Department of ICT and Innovation.

This was an open tender that was published on 21st August, 2018 in MyGov publication and the Ministry's Website. The tender was opened on 3rd September, 2018 in the presence of bidder representatives. Eighteen (18NO) bidders submitted their bids as follows:-

| \$/NO | FIRM NAME                  | A\$\$IGNED<br>\$ERIAL NO. |
|-------|----------------------------|---------------------------|
| 1.    | Afro Kent Office Equipment | F1                        |
| 2.    | Negit Enterprises          | F2                        |
| 3.    | Elsim Enterprises          | F3                        |
| 4.    | Namwoya Computer Solution  | F4                        |
| 5.    | Rein Solutions             | F5                        |
| 6.    | Dignity Traders Ltd        | F6                        |
| 7.    | Shonitel Ltd               | F7                        |
| 8.    | Sunbeam Computer Systems   | F8                        |
| 9.    | Diston Investment Ltd      | F9                        |
| 10.   | Intermass Technologies E.A | F10                       |
| 11.   | Smatsoft Technologies Ltd  | F11                       |
| 12.   | Equip Agencies Ltd         | F12                       |
| 13.   | Intracom Ltd               | F13                       |

| 14. | Gevco Investments                  | F14 |
|-----|------------------------------------|-----|
| 15. | Blue Print Computers (K) Ltd       | F15 |
| 16. | Specicom Tech. Ltd                 | F16 |
| 17. | Weston Commodities Enterprises Ltd | F17 |
| 18. | Mbirwe System Ltd                  | F18 |

# **EVALUATION PROCESS**

Tender evaluation took place on between  $17^{th}$  and  $26^{th}$  of September, 2018 in Machakos.

Evaluation was done in three stages:-

- 1. PRELIMINARY STAGE
- 2. TECHNICAL STAGE
- 3. FINANCIAL/COMMERCIAL STAGE

### 1. PRELIMINARY STAGE

This stage of evaluation involved examination of the pre-qualification conditions as set out in the tender advertisement Notice or Letter of Invitation to tender and any other conditions stated in the bid document. All the under listed conditions had to be fulfilled in order for the bidder to be considered compliant and move to the next stage of evaluation.

The conditions set out in this stage were mandatory and all bidders were required to have attached all the required documentation and show evidence of compliance to be considered successful for the next stage of evaluation. Bidders that did not qualify in this stage were not considered for technical evaluation.

# **PRELIMINARY EVALUATION FORM**

| CRITERIA  | F1 | F2 | F3 | F4 | F5 | F6 | <b>F7</b> | F8 | F9 | F10 | F11 | F12 | F13 | F14 | F15 | F16 | F17 | F18 |
|---|----|----|----|----|----|----|-----------|----|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Certificate of Incorporation/ Registration.   | С  | С  | c  | С  | С  | С  | c         | С  | С  | С   | С   | С   | С   | С   | С   | С   | c   | С   |
| CR 12 where applicable.   | c  | c  | c  | c  | c  | c  | c         | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | c   |
| Valid Tax Compliance Certificate.   | c  | c  | c  | c  | c  | c  | c         | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | c   |
| Valid Trade License or Single Business Permit.  | c  | c  | c  | c  | c  | c  | c         | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | c   |
| Duly filled, signed and stamped business questionnaire.   | c  | c  | c  | c  | c  | c  | c         | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | c   |
| Duly filled, signed and stamped form of tender.   | c  | c  | c  | c  | c  | c  | c         | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | c   |
| Original bid bond of Kshs.250, 000.   | c  | c  | c  | c  | nc | c  | c         | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | c   |
| Bidders must provide evidence of having supplied similar items in the last 3 years by providing copies of orders, completion certificates or award letters from the current major clients.  | С  | С  | С  | С  | С  | С  | С         | С  | С  | С   | С   | С   | С   | С   | С   | С   | С   | С   |
| Submit audited accounts for last 3 years and bank statement for the last 6 months preceding tender opening date.  | c  | c  | nc | nc | c  | c  | c         | nc | c  | С   | nc  | С   | c   | nc  | nc  | С   | c   | nc  |
| Submission of detailed bank account information including a reference letter from your bank indicating the lines of credit that can be extended to the bidder including bank overdrafts facilities.   | С  | С  | С  | С  | С  | С  | С         | С  | С  | С   | С   | С   | С   | nc  | С   | С   | С   | С   |
| <ul> <li>Warranty and Manufacturer's authorization:</li> <li>a) A certified copy of valid manufacturer's authorization covering all items the tenderer has tendered.</li> <li>b) A duly signed original statement by the manufacturer indicating that:-</li> <li>i. The Tenderer is authorized to offer and supply goods that are manufactured by the manufacturer</li> <li>ii. The Original Manufacturer's Authorization (MA) MUST be on Letter Head, duly signed, stamped and addressed to The Principal Secretary MoICT and should be tender and item specific.</li> </ul> | c  | c  | c  | c  | c  | c  | c         | c  | c  | c   | С   | C   | С   | nc  | c   | c   | С   | c   |
| A sworn statement or declaration stating that:  a) The firm has not been debarred from participating in any public procurement by PPRA. b) No person related to the firm has any spouse or children working at MoICT c) The firm has not been engaged in any unethical, corrupt, collusive or fraudulent activities in public procurement matters. d) The firm has not been declared bankrupt, insolvent or under receivership. e) The firm is not guilty of any violation of fair employment law practices.  | c  | nc | nc | nc | c  | c  | c         | c  | c  | c   | С   | С   | c   | nc  | С   | С   | nc  | nc  |

| f) Declaration that the firm will not engage in any corrupt or        |    |    |    |    |    |           |    |    |    |     |     |     |     |     |     |     |     |     |
|---|----|----|----|----|----|-----------|----|----|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| fraudulent practice.  |    |    |    |    |    |           |    |    |    |     |     |     |     |     |     |     |     |     |
| All pages of both original and copy of the tender documents submitted | c  | c  | c  | c  | c  | c         | c  | c  | c  | c   | c   | c   | c   | c   | c   | c   | c   | С   |
| MUST be sequentially serialized by the tenderers.                     |    |    |    |    |    |           |    |    |    |     |     |     |     |     |     |     |     | ĺ   |
| C- Compliant NC – Non- Compliant                                      | c  | nc | nc | nc | nc | c         | c  | nc | c  | c   | nc  | c   | c   | nc  | nc  | c   | nc  | nc  |
| ASSIGNED SERIAL NO.   | F1 | F2 | F3 | F4 | F5 | <b>F6</b> | F7 | F8 | F9 | F10 | F11 | F12 | F13 | F14 | F15 | F16 | F17 | F18 |

### **OBSERVATION**

- F2 Did not attach sworn declaration and bank statements.
- F3 Did not attach sworn declaration and bank statement.
- F4 Did not attach sworn declaration and bank statement.
- F5 Did not have a bid bond.
- F8 Did not attach bank statements.
- F11 Did not attach bank statements.
- F14 Did not provide audited accounts, manufacturer's authorization and warranty and a sworn statement/declaration.
- F15 Did not attach bank statements.
- F17 Did not attach sworn declaration.
- F18 Did not attach bank statements.

### CONCLUSION

Pursuant to clause 2.22.4 of instructions to tenderers the following suppliers were found to be non-compliant and therefore, were not considered for technical evaluation:-

| \$/NO | FIRM NAME                          | A\$\$IGNED<br>\$ERIAL NO. |
|-------|------------------------------------|---------------------------|
| 1.    | Negit Enterprises                  | F2                        |
| 2.    | Elsim Enterprises                  | F3                        |
| 3.    | Namwoya Computer Solution          | F4                        |
| 4.    | Rein Solutions                     | F5                        |
| 5.    | Sunbeam Computer Systems           | F8                        |
| 6.    | Smatsoft Technologies Ltd          | F11                       |
| 7.    | Gevco Investments                  | F14                       |
| 8.    | Blue Print Computer Systems        | F15                       |
| 9.    | Weston Commodities Enterprises Ltd | F17                       |
| 10.   | Mbirwe System Ltd                  | F18                       |

#### 2. TECHNICAL EVALUATION STAGE

In this section, the bids were analyzed to determine compliance with technical specifications for supply of desktop computers type 4 (specialized computer) as per the evaluation criteria set-out in the tender document. The criteria below will be used to rate the technical responsiveness of the bidder. All the requirements must be met to be considered responsive for the next stage of evaluation. The criteria is as follows:-

## a) Minimum Technical compliance

Determined by the information given by the tenderer concerning the equipment tendered. Minimum technical specifications must be met. Attach detailed specifications, drawings and catalogues of the equipment to be supplied.

# b) Spare parts availability locally

Give a list of major replacement components, mandatory spare parts including tonners of the equipment during its life cycle.

This is to be determined by the information supplied by the tenderer as regards to local firms that deal with stocking of spare parts for the make of equipment. Letters from the local dealers are required. A physical check/due diligence on these dealers may be done to confirm the information.

# c) After sales service plan

The supplier should provide an after sale service plan during the warranty period. Including a help desk in case of any queries.

# TECHNICAL SPECIFICATIONS

| DE\$KTOP COMPUTER – TY   | PE 4 (\$PECIALIZED COMPUTER)   |
|--------------------------|--|
| ITEM                     | MINIMUM REQUIREMENTS   |
| Make                     | Branded  |
| Processor & Core Logic   | 8-core Intel Xeon processor (Turbo boost up to 4.2 GHz) with 19 MB cache |
| System Memory            | 16GB of 2666MHz DDR4 ECC memory  |
| Storage Subsystem        | 1TB SSD  |
| Operating System         | Mac OS 10.X, latest  |
| Form Factor              | All-in-One   |
| Display/Graphics         | 23-inch (diagonal); Retina 5K display; 5120-by-2880 resolution; Vega 56  |
|                          | graphics processor   |
| Audio                    | Stereo speakers; Four microphones; 3.5 mm headphone jack                 |
| Communication            | 10/100/1000BASE T Gigabit Ethernet                                       |
| interface                |  |
| Wireless capability      | 802.11ac Wi-Fi wireless networking                                       |
|                          | IEEE 802.11a/b/g/n compatible  |
|                          | Bluetooth 4.0 wireless technology  |
| I/O interface ports      | 3.5 mm headphone   |
|                          | SDXC card slot   |
|                          | USB 3  |
|                          | Thunderbolt 3 (USB-C)  |
|                          | Ethernet (RJ 45)   |
| Input                    | Apple wireless keyboard  |
|                          | Apple magic mouse  |
|                          | Magic Track-pad  |
| Soft-wares               | Ms Office for Mac devices, licensed and activated                        |
|                          | Latest Antivirus, licensed   |
| Power supply             | 100 – 240V AC  |
| Accessories              | Wireless Magic Keyboard with Numeric Keypad                              |
|                          | Wireless Gray Magic Mouse 2  |
|                          | Lightning to USB Cable   |
|                          | Power cord   |
| Warranty                 | One (1) Year   |
| Original detailed and hi | ghlighted Brochure; MU\$T be submitted                                   |

### **OBSERVATIONS**

- **F8** The bidder did not attach the original manufacturer's brochure.
- **F9** Bidder attached a manufacturer's brochure that did not address the following items: make/model of the item, input/output interface ports, software i.e. MS Office and anti-virus) and the warranty.
- **F10** Bidder provided a manufacturer's brochure that was incomplete and did not addressed the following minimum specifications:- audio, communication interface, wireless capability, I/O interface ports, input i.e. magic track pad, software, power supply, accessories and warranty.
- **F12** Bidder expressed proposal in initial response document (pg. 46) but it does not demonstrate the specific user requirements comformity e.g processor & core logic (dghho not meet minimum specifications).
- **F13** Bidder provides manufacturer authorization that's incomplete and does not meet minimum specifications i.e. processor type memory.
- **F16** Bidder provides manufacturer authorization that does not meet minimum specifications i.e. processor and core logic and wireless compatibility.

### CONCLUSION

The following bidders therefore, qualified for financial evaluation:-

- a) M/S Afro Kent Office Equipment
- b) M/S Dignity Traders Ltd
- c) M/S Shonitel Ltd

### 3. FINANCIAL/COMMERCIAL STAGE

|   | M/\$ AFRO KENT<br>OFFICE<br>EQUIPMENT | M/\$ DIGNITY TRADER\$ LTD | M/\$ \$HONITEL LTD |
|---|---------------------------------------|---------------------------|--------------------|
| AVERAGE TURNOVER<br>OF KSHS. 5 MILLION<br>AND ABOVE | С                                     | С                         | С                  |
| BID PRICE (KSHS)                                    | 750,000.00                            | 670,000.00                | 685,447.16         |
| RANK  | 3                                     | 1                         | 2                  |

### CONCLUSION

The Tender evaluation team recommends M/S Dignity Traders Ltd of PO.BOX 9628-00100 Nairobi to be considered for award of the tender for Supply and delivery of Desktop Computers Type 4 (Specialized computers) at their unit cost of Kshs. 670,000.00 (Six Hundred and Seventy Thousand Shillings) for a period of two years from the date of contract signing.

### **TENDER EVALUATION TEAM MEMBERS**

| NAME                | \$IGNATURE | DATE  |
|---------------------|------------|-------|
| Mr. Abraham Ondeng' | Chairman   |       |
| Mr. Abner Abaga     | Member     |       |
| Ms. Maryanne Wambui | Member     |       |
| Mr. Peter Wambugu   | Member     |       |
| Ms. Mukami Mungania | Secretary  | ••••• |