

EVALUATION REPORT FOR TENDER NO. TENDER NO. MOICT-SDICTI-01-2017-2018 FOR SUPPLY AND DELIVERY OF DESKTOP COMPUTER TYPE 3 (All-in-one Computer)

MEMBERS

Mr. Abraham Ondeng'	Chairman
Mr. Abner Abaga	Member
Ms. Maryanne Wambui	Member
Mr. Peter Wambugu	Member
Ms. Mukami Mungania	Secretariat

BACKGROUND

The tender was floated in execution of circular OP/CAB.39/1A dated 23rd February, 2018 from the Head of Public Service on Centralized Procurement of ICT Equipment and Services. Procurement of ICT equipment and services was consolidated under the State Department of ICT and Innovation.

This was an open tender that was published on 21st August, 2018 in MyGov publication and the Ministry's Website. The tender was opened on 3rd September, 2018 in the presence of bidder representatives. Twenty eight (28NO) bidders submitted their bids as follows:-

S/NO	FIRM NAME	ASSIGNED SERIAL NO.
1.	Gevco Investments	F1
2.	Specicom Technologies Ltd	F2
3.	Innovative Technologies (A) Ltd	F3
4.	Techbiz Ltd	F4
5.	Computerways Ltd	F5
6.	Intermass Technologies E.A Ltd	F6
7.	Compland Co. Ltd	F7
8.	Streamlan Solutions E.A. Ltd	F8
9.	Blueprint Computers (K) Ltd	F9
10.	Shonitel Ltd	F10
11.	Computech Ltd	F11

12.	Afrokent Office Equipment	F12
13.	Namwoya Computer Solutions	F13
14.	Lenox General Supplies	F14
15.	Computer Revolution Africa	F15
16.	Crescent Tech Ltd	F16
17.	Pentium Systems	F17
18.	Dallo Holdings Ltd	F18
19.	Elsim Enterprises	F19
20.	Anisa Agencies (K) Ltd	F20
21.	Unicom Ltd	F21
22.	Kentek Solutions Ltd	F22
23.	Dignity Traders	F23
24.	Com 21 Ltd	F25
25.	Finerih Enterprises	F26
26.	Mbirwe Systems Ltd	F27
27.	Transbusiness Machine Ltd	F28
28.	Weston Commodities Enterprises Ltd	F29

EVALUATION PROCESS

Tender evaluation took place on between 17th and 26th of September, 2018 in Machakos.

Evaluation was done in three stages:-

1. PRELIMINARY STAGE
2. TECHNICAL STAGE
3. FINANCIAL/COMMERCIAL STAGE

1. PRELIMINARY STAGE

This stage of evaluation involved examination of the pre-qualification conditions as set out in the tender advertisement Notice or Letter of Invitation to tender and any other conditions stated in the bid document. All the under listed conditions had to be fulfilled in order for the bidder to be considered compliant and move to the next stage of evaluation.

The conditions set out in this stage were mandatory and all bidders were required to have attached all the required documentation and show evidence of compliance to be considered successful for the next stage of evaluation. Bidders that did not qualify in this stage were not considered for technical evaluation.

PRELIMINARY EVALUATION FORM

TABLE 1

CRITERIA	F1	F2	F3	F4	F5	F6	F7	F8	F9	F10	F11	F12	F13	F14	F15
Certificate of Incorporation/ Registration.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
CR 12 where applicable.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
Valid Tax Compliance Certificate.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
Valid Trade License or Single Business Permit.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	nc
Duly filled, signed and stamped business questionnaire.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
Duly filled, signed and stamped form of tender.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
Original bid bond of Kshs.250, 000.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
Bidders must provide evidence of having supplied similar items in the last 3 years by providing copies of orders, completion certificates or award letters from the current major clients.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
Submit audited accounts for last 3years and bank statement for the last 6 months preceding tender opening date.	nc	c	c	c	c	c	c	nc	c	c	c	c	c	c	c
Submission of detailed bank account information including a reference letter from your bank indicating the lines of credit that can be extended to the bidder including bank overdrafts facilities.	nc	c	c	c	c	c	c	nc	nc	c	c	c	nc	c	c
Warranty and Manufacturer's authorization: a) A certified copy of valid manufacturer's authorization covering all items the tenderer has tendered. b) A duly signed original statement by the manufacturer indicating that:- i. The Tenderer is authorized to offer and supply goods that are manufactured by the manufacturer ii. The Original Manufacturer's Authorization (MA) MUST be on Letter Head, duly signed, stamped and addressed to The Principal Secretary MoICT and should be tender and item specific.	nc	c	c	c	c	c	c	c	c	c	c	c	c	c	c
A sworn statement or declaration stating that: a) The firm has not been debarred from participating in any public procurement by PPRA. b) No person related to the firm has any spouse or children working at MoICT c) The firm has not been engaged in any unethical, corrupt, collusive or fraudulent activities in public procurement matters. d) The firm has not been declared bankrupt, insolvent or under receivership. e) The firm is not guilty of any violation of fair employment law practices.	nc	c	nc	c	c	c	c	c	c	c	c	c	c	c	c

f) Declaration that the firm will not engage in any corrupt or fraudulent practice.															
All pages of both original and copy of the tender documents submitted MUST be sequentially serialized by the tenderers.	c	c	c	c	c	c	c	c	c	c	c	c	c	c	c
C- Compliant NC – Non- Compliant	nc	c	nc	c	c	c	c	nc	nc	c	c	c	c	c	nc

TABLE 2

CRITERIA	F16	F17	F18	F19	F20	F21	F22	F23	F25	F26	F27	F28	F29
Certificate of Incorporation/ Registration.	c	c	c	c	c	c	c	c	c	c	c	c	c
CR 12 where applicable.	c	c	c	c	c	c	c	c	c	c	c	c	c
Valid Tax Compliance Certificate.	c	c	c	c	c	c	c	c	c	c	c	c	c
Valid Trade License or Single Business Permit.	c	c	c	c	c	c	c	c	c	c	c	c	c
Duly filled, signed and stamped business questionnaire.	c	c	c	c	c	c	c	c	c	c	c	c	c
Duly filled, signed and stamped form of tender.	c	c	c	c	c	c	c	c	c	c	c	c	c
Original bid bond of Kshs.250, 000.	c	c	c	c	c	c	c	c	c	nc	c	c	c
Bidders must provide evidence of having supplied similar items in the last 3 years by providing copies of orders, completion certificates or award letters from the current major clients.	c	c	c	c	c	c	c	c	c	c	c	c	c
Submit audited accounts for last 3years and bank statement for the last 6 months preceding tender opening date.	c	nc	c	nc	c	c	nc	c	c	nc	nc	c	c
Submission of detailed bank account information including a reference letter from your bank indicating the lines of credit that can be extended to the bidder including bank overdrafts facilities.	c	c	c	c	c	c	c	c	c	c	c	c	c
Warranty and Manufacturer’s authorization: c) A certified copy of valid manufacturer’s authorization covering all items the tenderer has tendered. d) A duly signed original statement by the manufacturer indicating that:- iii. The Tenderer is authorized to offer and supply goods that are manufactured by the manufacturer iv. The Original Manufacturer’s Authorization (MA) MUST be on Letter Head, duly signed, stamped and addressed to The Principal Secretary MoICT and should be tender and item specific.	c	c	c	c	c	c	c	c	c	c	c	c	c
A sworn statement or declaration stating that: a) The firm has not been debarred from participating in any public procurement by PPRA. b) No person related to the firm has any spouse or children working at MoICT	c	c	c	c	c	c	c	c	c	c	c	c	nc

c) The firm has not been engaged in any unethical, corrupt, collusive or fraudulent activities in public procurement matters.													
d) The firm has not been declared bankrupt, insolvent or under receivership.													
e) The firm is not guilty of any violation of fair employment law practices.													
f) Declaration that the firm will not engage in any corrupt or fraudulent practice.													
All pages of both original and copy of the tender documents submitted MUST be sequentially serialized by the tenderers.	c	c	c	c	c	c	c	c	c	c	c	c	c
C- Compliant NC – Non- Compliant	c	nc	c	nc	c	c	nc	c	c	nc	nc	c	nc

OBSERVATIONS

- M/S Gevco Investments did not provide audited accounts, manufacturer's authorization and warranty and a sworn statement/declaration.
- M/S Innovative Technologies Africa had no sworn statement/declaration.
- M/S Streamlan Solutions E.A Ltd had no reference letter from the bank and no bank statement.
- M/S Blue Print Computers Kenya had no bank statements.
- M/S Namwoya Computer Solutions had no bank statement.
- M/S Computer Revolution (A) Ltd had an expired business permit.
- M/S Pentium Systems has no bank statement.
- M/S Elsim Enterprises had no bank statement.
- M/S Kentek Solutions Limited had no bank statement
- M/S Finerih Enterprises did not have a bid bond.
- M/S Mbirwe Systems Ltd did not provide audited account and bank statements.
- M/S Weston Commodities Enterprises Ltd had no sworn statement/declaration.

CONCLUSION

Pursuant to clause 2.22.4 of instructions to tenderers the following suppliers were found to be non-compliant and therefore, were not considered for technical evaluation:-

S/NO	FIRM NAME	ASSIGNED SERIAL NO.
1.	Gevco Investments	F1
2.	Innovative Technologies (A) Ltd	F3
3.	Streamlan Solutions E.A. Ltd	F8
4.	Blueprint Computers (K) Ltd	F9
5.	Namwoya Computer Solutions	F13
6.	Computer Revolution Africa	F15
7.	Pentium Systems	F17
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9.	Kentek Solutions Ltd	F22
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2. TECHNICAL EVALUATION STAGE

In this section, the bids were analyzed to determine compliance with technical specifications for supply of desktop computers type 3 (All-in-one computer) as per the evaluation criteria set-out in the tender document. The criteria below will be used to rate the technical responsiveness of the bidder. All the requirements must be met to be considered responsive for the next stage of evaluation. The criteria is as follows:-

a) Minimum Technical compliance

Determined by the information given by the tenderer concerning the equipment tendered. Minimum technical specifications must be met. Attach detailed specifications, drawings and catalogues of the equipment to be supplied.

ITEM	MINIMUM REQUIREMENT
Processor & Core Logic	Intel® Core™ i7-8700 Processor (3.2 GHz, up to 4.6 GHz w/Turbo, 12MB Cache, 2666 MHz, 6 core, 65W) + Intel® UHD Graphics 630
System Memory	16 GB (DDR4-2666 SODIMM Memory upgradable)
Storage Subsystem	1 TB PCIe SSD Internal Storage
Form Factor	All-in-One
Display/Graphics	All-in-One 23" display (capacitive touch screen) with Integrated Intel® UHD Graphics with EnergyStar rating
Optical Drives	16X Dual Layer DVD+/-RW
Keyboard and Pointing Device	1 x USB Enhanced keyboard 1 x USB Optical Wheel Mouse
Audio	Internal Stereo Speakers 1 headphone port

Webcam	Integrated 2 MP webcam and IR sense (front) and 2 MP webcam (rear), maximum resolution of 1920 x 1080
Communication interface	Integrated Intel®10/100/1000 MbpsGigabit Ethernet; Intel® 802.11ac Network Interface Card PCIe x1 with Bluetooth®
I/O interface ports	4 USB 3.1 Gen 1
	1 HDMI-out
	1Xrj45 jack for Ethernet
	1 USB 3.1 Type-C™ (fast charging)
Operating System	Genuine Windows® 10 Professional (64-bit) pre-installed (OEM media for OS and Drivers supplied by vendor, (with licensed CD or back up CD)
Software	Latest Version, MS Office 2016 licensed with CDs Latest Version of anti-virus with licensed CDs
Power supply	220 – 240 VAC , 50/60 Hz(auto-sensing)
Warranty	One (1) Year
Original detailed and highlighted Brochure; MUST be submitted	

b) Spare parts availability locally

Give a list of major replacement components, mandatory spare parts including tonners of the equipment during its life cycle.

This is to be determined by the information supplied by the tenderer as regards to local firms that deal with stocking of spare parts for the make of equipment. Letters from the local dealers are required. A physical check/due diligence on these dealers may be done to confirm the information.

c) After sales service plan

The supplier should provide an after sale service plan during the warranty period. Including a help desk in case of any queries.

OBSERVATIONS

F2 – Did not show evidence of spare parts availability.

F4 – bidder's manufacturer's brochure/documentation does not provide optical drive. Bidder was not specific on the office application software either business or home. Webcam specifications do not meet minimum specifications. Communication interface does not provide Bluetooth. I/O interface parts does not provide HDMI.

F5 – Bidder is not providing equipment with internal stereo speakers. Bidder is not specific on the edition of office software to provide business/home edition. Bidder does not provide evidence of spare parts availability.

F6 – Bidder did not provide original manufacturer's authorization.

F7 – Bidder's manufacturer's brochure did not meet the minimum specifications i.e. there was no provision for the optical drive, no provision for internal stereo speakers, the communication interface does not provide a card pcle × 1 with Bluetooth, does not provide I/O interface ports HDMI and software provided MS Office does not indicate the edition and recovery CDs.

F14 – No original brochure provided. No aftersales service plan provided and no evidence of spare parts availability locally.

F16 – Technical specifications do not provide information on provision of recovery CDs for OS, Office and anti-virus. No evidence on spare parts availability locally attached.

F18 – Bidder has provided original manufacturer's brochure but the equipment does not meet the minimum specifications i.e. I/O interface port does not have HDMI. Bidder does not commit to provide professional operating system, MS Office software and anti-virus with recovery license CD. Bidder did not have an aftersales service plan.

F20 – The brochure provided does not meet minimum specifications i.e. storage subsystem does not meet minimum specifications i.e. storage sub system does not meet minimum specifications, optical drive is optional and bidder does not provide OS, application software and antivirus.

F21 – Bidder has provided original manufacturer's brochure that does not meet all the minimum specifications i.e. no provision for internal stereo speakers for audio on the equipment.

F23 – Bidder has provided original manufacturer’s brochure that does not meet all the minimum specifications i.e. no provision for internal stereo speakers for audio on the equipment.

F25 – Bidder has provided all documentation apart from provision for anti-virus.

F28 – Bidder had all documentation though both the manufacturer’s brochure and the bidder’s proposed specifications do not have a provision for I/O interface port for HDML.

CONCLUSION

The following bidders therefore, qualified for financial evaluation:-

- a) M/S Shonitel Ltd
- b) M/S Computech Ltd
- c) M/S Afro Kent Office Equipment

3. FINANCIAL/COMMERCIAL STAGE

	M/\$ SHONITEL LTD	M/\$ COMPUTECH LTD	M/\$ AFRO KENT OFFICE EQUIPMENT
AVERAGE TURNOVER OF KSH\$. 5 MILLION AND ABOVE	C	C	C
BID PRICE (KSH\$)	233,563.68	99.0278(Exchange rate at opening) * USD1807.22 = 178,965.020716	154,500.00
RANK	3	2	1

CONCLUSION

The Tender evaluation team recommends M/S Afrokent Office Equipment of PO.BOX 9628-00100 Nairobi to be considered for award of the tender for Supply and delivery of Desktop

Computers Type 3 (All-in-one computers) at their unit cost of Kshs. 154,500.00 (One Hundred and Fifty Four Thousand Five Hundred Shillings) for a period of two years from the date of contract signing.

TENDER EVALUATION TEAM MEMBERS

NAME	SIGNATURE	DATE
Mr. Abraham Ondeng'	Chairman	
Mr. Abner Abaga	Member.....	
Ms. Maryanne Wambui	Member.....	
Mr. Peter Wambugu	Member.....	
Ms. Mukami Mungania	Secretary.....	